

STEPHEN T. MOONEY, PENG. MSc.

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SENIOR BUSINESS ECONOMIC DEVELOPMENT LEADER

Leverage technology, partners, networks, and innovation into commercial reality

Accomplished innovator with deep northern roots and cultural understanding, experienced leading teams and programs in academic and nonacademic-based organizations. Foster relationships across all sectors and serve as a strategic activator, aligning different groups to business economic development objectives and resolving issues leveraging strong negotiation skills.

Passion for supporting business start-ups, securing capital (government and private), and managing projects on budget and on time in remote areas with multi-cultural stakeholders and diverse human resource skills.

**Strategic Planning and Execution | Business Development | Communication and Presentation
Project Management | Process Improvement | Change Management**

PROFESSIONAL EXPERIENCE

KLUANE DANA SHAW DEVELOPMENT CORPORATION, President

2021 to Present

Manage the operations of the investment portfolio of the Kluane First Nations. Create business opportunities to grow the existing financial portfolio through private investment or in collaboration with other First Nations Development Corporations.

YUKON UNIVERSITY, Whitehorse, Yukon

2010 - 2020

Interim Dean, Applied Science and Management

2019 - 2020

Managed 40 faculty (full time and part time) in the Schools of Business, Science, and Trades, and a \$5.5M operating budget. Member of the YukonU Senior Executive Team, and Senator.

- Instituted quality control processes, enabling Yukon College to obtain and maintain university status in March 2020, becoming Canada's first northern university.
- Delivered strategic guidance on Human Resources management issues, resolving issues with unionized employee distributes and Human Rights complaints.
- Provided insight into First Nations Economic Development Corporations through guest lecturing in Business courses.

Director, Northern Housing Innovation Centre (NHIC) Yukon Research Centre

2018 - 2019

Spearheaded grassroots development and efforts to secure funding for the centre.

- Presented NHIC concept to Territorial and Federal organization, securing financial support for the facility's construction and operation.
- Created a nationally and internationally recognized applied research facility focused on solving northern housing issues, building upon existing assets within YukonU.
- Developed an Advisory Board governed by housing industry leaders, multiple levels of government (First Nations, Federal, and Territorial) and YukonU.
- Brought together all levels of government, technical experts, the housing construction and development sectors, and Northerners to address housing issues in Canada's North.

Director, Cold Climate Innovation (CCI) Yukon Research Centre

2010 - 2018

Developed and grew a community centric organization supporting northern innovation and entrepreneurship. Led 5 staff and a \$4.5M annual operating budget. Reported to Advisory Board consisting of federal, territorial, First Nations, and local business executives. Created Economic development opportunities through applied research, innovation, and commercialization, with focus on housing, food security, energy, and technology.

- Developed a nascent organization from a \$650K budget supporting 3 projects annually to managing over \$3.5M supporting and Project Managing over 40 new Entrepreneurs' projects annually.
- Advised Prime Minister Stephen Harper on Northern technology during a 10-community tour, providing technical advice

YUKON UNIVERSITY (Continued)

- on energy, food security, and housing challenges.
- Secured \$40M+ financial support over an 8-year period for development of Yukon Entrepreneurs and CCI programming with Federal Ministries, International Funding programs and Territorial agencies.
- Represented Canada (through Global Affairs) on Technology and Innovation Missions to Sweden, Denmark, Greenland, Norway, Finland, USA, and Russia, fostering working relationships with international governments and organizations.
- Presented at over 80 regional, national and international conferences, promoting Northern Canadian technology and innovation, and raising awareness and increasing number of VIP visitors to Yukon College.

NORTHWESTEL INC., Whitehorse, Yukon

2003 - 2010

Manager, Customer Solution Experts and Network Facilities Group

Managed department budgeting, planning, and strategy. Developed and priced solutions for all Enterprise and customer services that included satellite, terrestrial, and radio. Led post-sales implementation, including rollout strategy, resource allocation, capital budgeting, and negotiations. Performed risk assessment analysis and developed risk mitigation plans associated with projects. Shared extensive project management knowledge cross-departmentally.

- Performed economic analysis and presentations to Executive Leadership Team for new services' recommendations and product distribution to private and public organizations across Canada's North that answered, financial, technical, and practical questions generating new revenue streams.
- Project managed \$25M 2-year Government of the Northwest Territories (GNWT) Wide Area Network deployment, including internet upgrade (satellite and terrestrial) for 22 communities, meeting challenges in remote logistics, managing customer expectations, and risk adverse executive leadership.
- Spearheaded \$15M Yukon Government Public Safety Mobile Digital Radio system deployment throughout Yukon's highway network of 43 radio towers, overcoming challenges in remote logistics, managing customer expectations, and vendor delays.

ADDITIONAL EXPERIENCE**COMMERCE ONE**, Austin, TX, Senior Manager, Global Services**EDISON GROUP INC.**, Dallas, TX, Practice Leader, Supply Chain**GOVERNMENT OF YUKON**, Whitehorse, Yukon, HRIS Senior Business Analyst**MOONEY & ASSOCIATES CONSULTING SERVICES**, Whitehorse, Yukon, Owner**EDUCATION & PROFESSIONAL DEVELOPMENT**

- **Master of Science (MSc)**, Management and Leadership, Western Governors University, 2015
- **Bachelor of Engineering (BSc)**, Industrial Engineering, Technical University of Nova Scotia, Halifax, NS
 - Leadership Development for Management
 - Advanced Strategic Planning
 - Law and Contracts
 - Advanced Project Management

PROFESSIONAL AFFILIATIONS AND APPOINTMENTS

- Yukon Association of Professional Engineers, P. Eng. in good standing
- Member, Project Management Institute
- Board of Directors, National Research Council of Canada, May 2014 - March 2018
- Investment Board, Kluane Dana Shaw (Yukon First Nations), February 2015 - Present
- Board of Directors, Promithian Global Ventures Inc., December 2013 - Present