

STEPHEN T. MOONEY
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SUMMARY

Results-oriented, hard working **Senior Manager** with high standards and experience in multiple technology based industries. Looking to obtain a senior management or leadership position with a forward thinking organization where my strengths and abilities can become a major contribution to the continued success of the organization. Especially effective using management skills in the areas of:

- Telecommunications and technology strategies
- Systems Development and Integration
- ICT/Telecommunications operations
- Capital and Operational Budgets
- Human Resource Management
- Research and Innovation
- Enterprise Resource Planning (ERP)
- Software Development and Implementation

PROFESSIONAL EXPERIENCE

Yukon College –Whitehorse, Yukon **2010 - Present**

Director, Yukon Cold Climate Innovation Centre

- Creating Economic development opportunities through innovation to commercialization
- Executive presentations- Seeking approval on the future development of the Innovation Centre
- Project Management for large scale (multi-million \$) project deployments
- Management of centre’s budgeting, planning and strategy

Northwestel Inc. – Whitehorse, Yukon **2003 - 2010**

Manager, Customer Solution Experts and Network Facilities Group

- Solution development using technology strategies and plans. Pricing of all Enterprise and SMB customer solutions for services that include Satellite, terrestrial, radio (Yukon Government’s MRS project), MPLS, IP-VPN, WLAN, Ethernet E- MAN, E-WAN.
- Executive presentations- Seeking approval on solutions’ economic parameters, risks, opportunities and overall recommendations.
- Post Sales Implementation – Rollout strategy, resource allocation, capital budgeting, contract negotiations
- Project Management for large scale (multi-million \$) project deployments (GNWT Wide Area Network), general service development and new service introduction.
- Management of Department budgeting, planning and strategy
- Share extensive project management knowledge cross-departmentally.
- Perform risk assessment analysis and develop risk mitigation plans associated with projects.

Commerce One - Austin, Texas **2000 - 2003**

Senior Manager, Global Services

Managed over twenty staff and 10 Project Managers who developed and implemented eCommerce “Buy/Sell Side “ applications.

- Worked with Account Managers and Service Delivery Teams in identification, winning and implementation of new business, contract negotiations,
- Managed Strategic Alliance Partnerships for joint sales and implementation cycles, negotiating partnership agreements, and mergers and acquisitions.
- Established new change control policies and procedures for time & attendance capturing, project status reporting and profit & loss (P&L) statements, resulting in efficiencies recognized by C-level management.
- Ensured appropriate and cost-effective resource allocation across multiple projects by deploying and maintaining best mix of fulltime staff and on-site contractors.

- Maintained Project Office duties for multiple projects with shared resources across international boundaries.

Edison Group Inc., - Dallas, Texas

1997 - 2000

Practice Leader, Supply Chain

- Coordinated with Account Managers and other sales personnel in identification and winning of new business.
- Managed strategic alliances with software vendors, to ensure “Value added services” are delivered to clients.
- Coordinated multiple assigned clients ensuring overall success of individual engagements and long-term relationship between client and company.
- Managed over fifteen consultants. Identified personal and career development strategies, ensuring long-term viability of consultants and project managers.
- Worked with internal as well as external resources identifying best candidates for particular requirement.
- Provided Information Technology based solutions, using software applications such as i2 Technologies, PeopleSoft, Siebel Customer Relationship Management, Manugistics, and Adexa
- Implemented PeopleSoft HRMS for Fortune 500 Company with 150,000 employees.

Government of Yukon – Whitehorse, Yukon

1996 - 1997

HRIS Senior Business Analyst

- Facilitated Business Process Reengineering (BPR) work teams showing significant improvement in HR procedures.
- Trained staff in PeopleSoft HRMS- Human Resources, Benefits and Payroll applications
- On site expert for variety of workflow, spreadsheet, and project management software tools (i.e. Visio, Project Scheduler)
- Delivered time and motion analysis, gap analysis, written recommendations concerning findings regarding resource needs, project management workplans, and forms development layouts.

Mooney & Associates Consulting Services – Whitehorse, Yukon

1991 - 1996

Owner

- Management Consultant in development of \$4.5 million continuing care & rehabilitation facility for Health & Social Services, Government of Yukon.
- Management Consultant -Implemented and documented policies and procedures required for Coyne Barite Mine to receive American Petroleum Institute (API) level of certification (ISO 9001 equivalent). This certification now enables Coyne’s to sell Barite to oil and gas companies worldwide.
- **Project Manager for design and implementation of a Customer Relationship Management (CRM) Call center and Help Desk for Government of Yukon.**
- Management Consultant for Functional Review of Financial Processes for Department of Community and Transportation Services, Government of Yukon.
- Management Consultant for Organizational and Operational Audit of Worker’s Compensation Health & Safety Board, Claims Branch. This three-month audit evaluated complete process involved in adjudicating claims files.
- Project Manager/ Move Coordinator, Department of Education and Workers’ Compensation Board
 - Developed contract specifications, administration of tender process (vendor meetings, openings, evaluation, and awarding of contract) and contract performance evaluations.
 - Negotiated service and implementing contacts with local Telephony Service Providers
 - Implemented personnel layout and facilities design, and liaised between building contractor, government agencies, and client.
- Project Manager/General Contractor of Residential housing in Whitehorse, Yukon.
 - Designed and constructed residential houses in accordance with the Canadian R2000 building code.
 - Managed all subcontractors, obtained all building permits, and scheduling of materials and required building inspections.
- Project Manager for construction of Carcross Visitor Reception Center, Yukon Transportation Museum, and installation of interpretive and exhibit displays.
 - Developed project plans and managed wide spectrum of resources. These resources include: specific skilled trades (plumbers, electricians, and millworkers), commercial artists, fine artists, writers and researchers.

EDUCATION

Technical University of Nova Scotia, Canada

Bachelor of Industrial Engineering

- Received Canadian Manufacturers Association (CMA), Best in Industry Award. May 1990.
- 1st place winner in Corporate Design Category of Canadian National Engineering Competition, Vancouver, B.C., March 1990.
- Received Albert Swan Industrial Award of Recognition for Senior Industrial Engineering Class of Technical University of Nova Scotia, May 1990.

TECHNOLOGY EXPERIENCE

- Telecommunications – All aspects of NWTel's service offerings over Satellite, Microwave, copper and fiber. MPLS based technology, IP, VoIP,
- Project Management Software – MS Project, CA Super Project, Project Scheduler 7.0, Mac Project Pro
- PeopleSoft HRMS , Human Resources, Payroll, Benefits, Recruitment, Training
- Microsoft Office, Visio Professional, SQL, UML

PROFESSIONAL AFFILIATIONS

- Yukon Association of Professional Engineers
- Project Management Institute (PMP Certified)
- Help Desk Institute
- Baylor School of Medicine- Personal Fitness Instructor Trainer

EDUCATIONAL TRAINING

- Northwestel Leadership Development for Management
- Law and Contracts
- Advanced Strategic Planning
- Information Technology Infrastructure Library (ITIL) version 2
- IP based Technologies VoIP, IP Fundamentals.